



## DEVELOPMENT CHALLENGES

- Low productivity in agriculture, thus rending the sector unprofitable and unattractive as a significant source of income.
- Fragmented initiatives mostly without a holistic approach, thus resulting in isolated, unsustainable and insignificant impacts.
- High postharvest wastage due to limited scope for processing and preservation.
- Insufficient number of successful agri-entrepreneurs in local communities to serve as role models/mentors for inspiring youths to consider farming as a viable commercial/business venture.
- Inadequate institutional support to transform agriculture into a modern business oriented sector

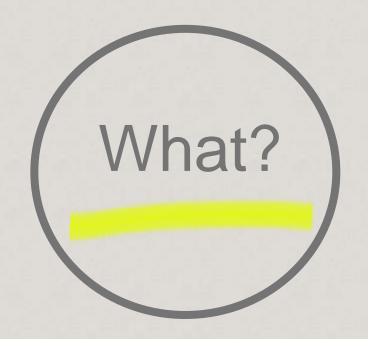
# YOUTH PERCEPTIONS ABOUT AG

- Senegal like many African countries has the world youngest population with up to 68% aged between 15–35
- High unemployment especially among youth
- Ill prepared agricultural graduates with little or no-practical knowledge of agribusiness within regional and national market environments.
- The majority of youth seem to have a negative attitude towards agric.
- Rural-urban areas on negative youth perceptions a result of lack of enabling environment and incentivized support as more important factor,
- Urban-based youth see it as alienating from youth popular culture, old-fashioned and of low status, offering little opportunity for making money & only reserved for the elderly and the poor in rural areas.

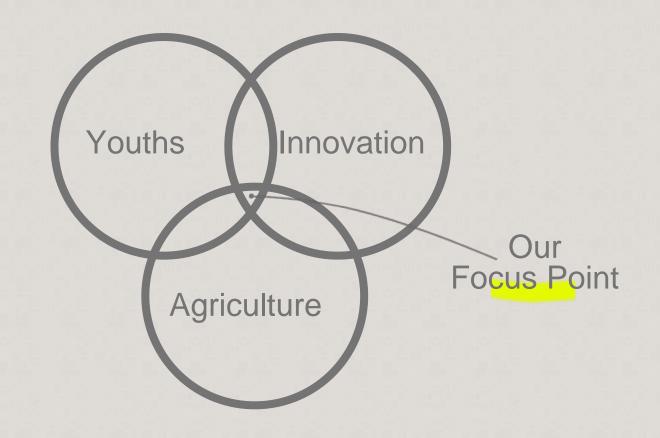
### THE OPPORTUNITY

Youth as critical agricultural players can lead to potential positive results::

- Increase in the employment rate
- Increase in food security and income for rural families
- Propagation of post-harvest value addition (storage, processing)
- Creation of new markets
- Innovation in labor saving technologies (Young people are more keen and active in using any kind of new technologies)
- More stability



# **OUR FOCUS**



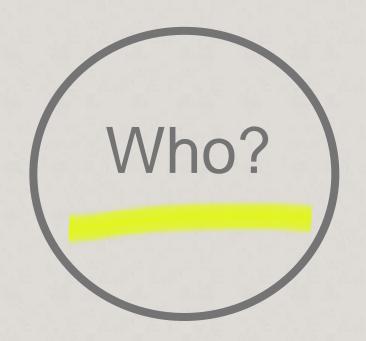
# **GOAL & OBJECTIVES**



The overall goal of the program is to improve livelihoods, increase incomes and provide decent employment opportunities for youths:



- To foster the development of new business models led by youth
- To help youth owned and managed farms/enterprises to become more efficient, sustainable and profitable
- To equip youth with the tools, skills, resources and linkages needed to improve their job readiness and incomes
- To create platforms to facilitate effective linkages between agribusinesses to credit, market and business support service providers



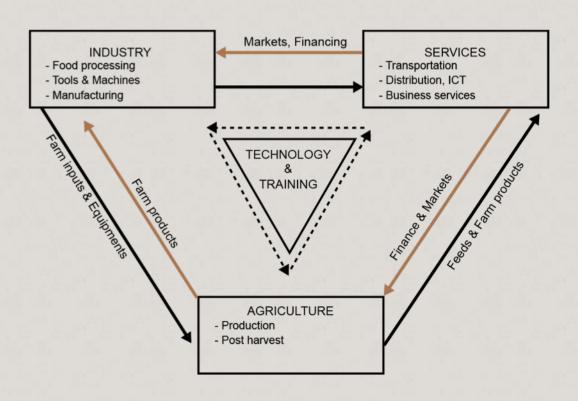
# THE STAKEHOLDERS



### THE VALUE CHAIN MODEL

The model is based in the interrelationships between environmental resources, agriculture, technology, services and industry.

It also, explicitly, incorporates a human capacity development component presented as an integrated package of technical, managerial, value based leadership and entrepreneurial skills development.

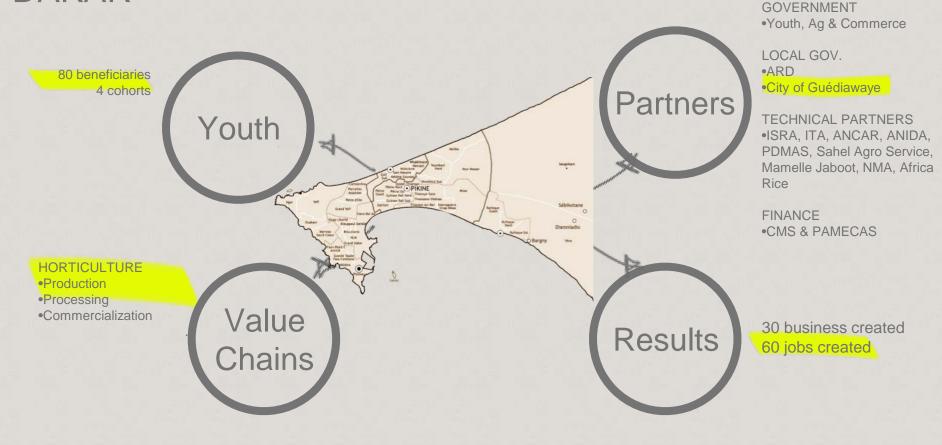


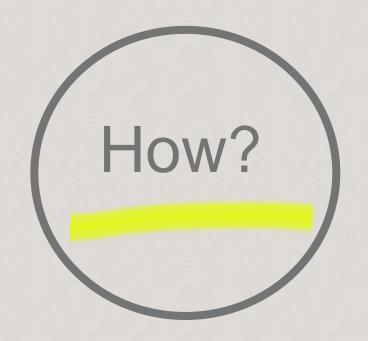


#### THIES GOVERNMENT •Youth, Ag & Commerce LOCAL GOV. •ARD & Chérif LO 120 beneficiaries 6 cohorts Partners **TECHNICAL PARTNERS** •ANIDA, ANCAR, SDDR Youth ANCHOR PARTNERS Diama Pambal TIVAOUANE •ENSA, Chamber of Commerce, CNAFPT & EPT • @ Khombole THIES . Notto FINANCE •CMS & RESOP Nguékokh **HORTICULTURE &** alicounda Sandiara Séssène MBOUR 0 **CEREALS** Production Value Processing 30 business created Commercialization Results 60 jobs created Chains

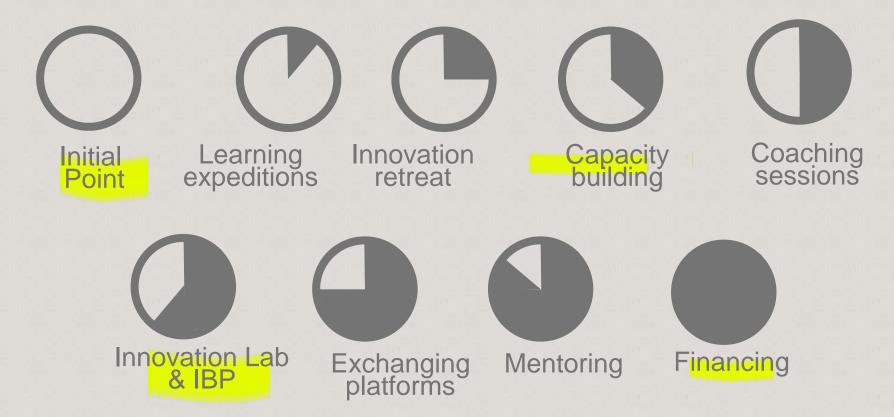
#### SAINT-LOUIS **GOVERNMENT** •Youth, Ag & Commerce LOCAL GOV. •ARD & ADC 120 beneficiaries TECHNICAL PARTNERS 6 cohorts Partners •SAED, ISRA, ITA, ANCAR, DRDR Youth FINANCE •CMS & CNCAS Richard Tool Aere Lao SCHOOLS & NGO Ross Bethio CIH, UGB, ASESCAW **HORTICULTURE &** CEREALS Production Value Processing 50 business created Commercialization Results 90 jobs created Chains

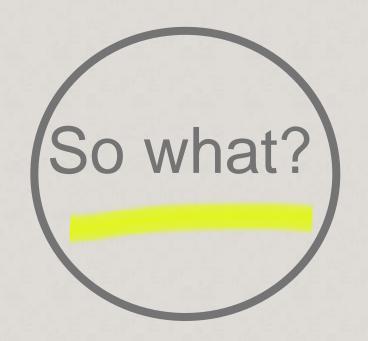
### DAKAR



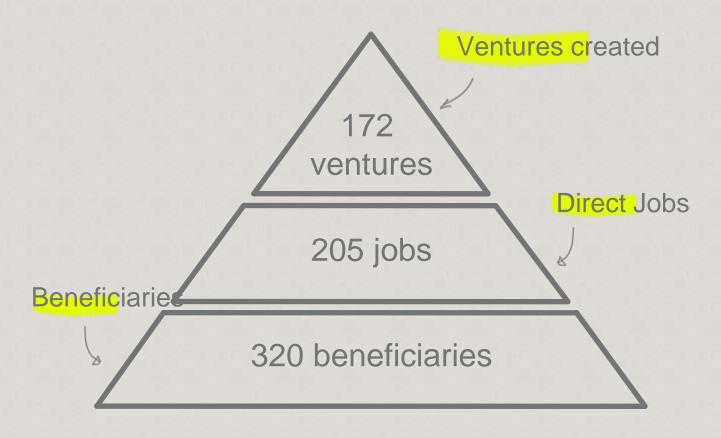


# PROCESS ELEMENTS





# RESULTS SO FAR



# **BDS** Results



36
entrepreneurs
received funding



### CHALLENGES & LESSONS LEARNED

- Access to land
- Access to finance
- Access to markets
- Lack of incentives and opportunities
- Strikes in Universities
- Some partners lack of engagement

# THANK YOU!